



FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Terms of Reference for Consultant ■/PSA □

Minimum number of years of relevant experience required: 1yr ☐ 3yrs ☐ 5yrs ☒ 12+yrs ☐

Job Title:	Meat Trade Specialist (International Consultant)		
Division/Department:	FAO Representation in Mongolia		
Programme/Project Number:	UTF/MON/009/MON		
Location:	Ulaanbaatar, Mongolia		
Expected Start Date of Assignment:	Early October	Duration:	49 working days

GENERAL DESCRIPTION OF TASK(S) AND OBJECTIVES TO BE ACHIEVED

In close collaboration with the MoFALI and the World Bank, under the operational Supervision of the FAO Representative (FAOR) in Mongolia and Assistant Technical Adviser (ATA), as well as the technical supervision of the Lead Technical Unit, the Meat Trade Specialist will be responsible for the first two activities of the animal health subcomponent, that is, definition of 'roadmap' for unrestricted meat export and progressing export agreements for commodity-based trade. Specifically, the consultant will:

- Assess the current status of progress towards achieving unrestricted meat export;
- Identify pathways to achieve unrestricted meat exports (i) from Mongolia; and (ii) from a specified zone of Mongolia, including the specific steps that would need to be taken to achieve these goals;
- With the CVO, review progress with meeting the two OIE missions' recommendations for further actions to facilitate trade in meat and meat products;
- Advise the national consultant on requirements for upgrading border inspection posts (BIPs) and Arkhangai buffer zone check post, making field visits as necessary;
- Identify gaps and obstacles limiting Mongolia's access to export markets for meat and meat products that are not yet addressed by this or other projects;
- Assist the CVO to draft detailed, time-bound plans to overcome these obstacles so that s/he can seek support from the Government of Mongolia, through this project or through requests to other donors to achieve the goal of unrestricted meat export;
- For bilateral, commodity-based trade agreements, train trade negotiators on the World Trade Organization's (WTO) Sanitary/Phytosanitary (SPS) agreement, and countries' rights and responsibilities;
- Support and / or facilitate intergovernmental technical meetings to progress agreements

between Mongolia and potential importing countries;

- Provide technical assistance to national enterprises to develop their market chains with a view to exports of meat and meat products

KEY PERFORMANCE INDICATORS

Expected Outputs:

- Report in pathways to achieve unrestricted meat exports from Mongolia and from a specified zone of Mongolia and related action plans;
- Recommendations on follow-up activities to address the recommendations of two OIE missions;
- Recommendations for upgrading BIPs;
- Detailed meat export strategy and time-bound plans to overcome identified obstacles;
- Trade negotiators trained on the World Trade Organization (WTO) Sanitary/Phytosanitary (SPS) agreement, and countries' rights and responsibilities;
- Technical advice on facilitating intergovernmental technical meetings to progress agreements between Mongolia and importing countries;
- Technical assistance to national enterprises to develop the market chain;
- End of assignment report.

Required Completion Date:

End of the contract

REQUIRED COMPETENCIES

Minimum requirement

- Advanced university degree in economics, political science, trade and business administration or animal science / veterinary medicine;
- Ability to work under pressure in an independent manner within an interdisciplinary team with different educational backgrounds and cultural orientations;
- Capacity to support the professional development of national professionals in the team;
- Ability to communicate in a credible and effective manner and to represent FAO where appropriate;
- Excellent knowledge of English both in writing and speaking

Selection Criteria:

- At least seven years of practical experience in meat export negotiation;
- Familiarity with WTO's Sanitary/Phytosanitary (SPS) agreement, OIE's Animal Health Code, and other regulations governing meat trade;
- Expertise and competency in making effective use of resources and in producing results;
- Managerial, supervisory, analytical and negotiating skills with demonstrated ability to lead a team of professionals and to exercise sound judgement;

HOW TO APPLY

- Interested applicants are required to create an online Personal Profile form (PPF) in iRecruitment. To create the PPF, please follow the instructions available at: <http://www.fao.org/employment/irecruitment-access/en/>
- Please upload to your Documents section an application letter stating your expression of interest and qualifications as well as a CV.
- In order for your application to be properly evaluated, please ensure that all sections of the on-line profile are completed. The PPF should be sent via e-mail to: FAO-MN@fao.org
- **Deadline for submission of your application: 25 September 2015**
- Applications received after the closing date will not be given consideration. Only short listed candidates will be contacted.